

**Enclave at Naples Condominium Association, Inc.**  
**Profit & Loss YTD Comparison**

Accrual Basis

March 2020

	Mar 20	Jan - Mar 20
<b>Income</b>		
Reserves	0.00	41,272.84
Returned Check Charges	50.00	50.00
Transponder	650.00	1,930.00
Association Dues	0.00	321,925.55
Finance Charges/Late Fees	0.00	2,110.65
Hang Tags	0.00	75.00
Interest Income	208.12	961.81
Key fobs	100.00	575.00
Locks & Keys	25.00	50.00
<b>Total Income</b>	<b>1,033.12</b>	<b>368,950.85</b>
<b>Gross Profit</b>	<b>1,033.12</b>	<b>368,950.85</b>
<b>Expense</b>		
Bank Service Charges	25.00	77.32
Reserve Funding		
Exp Reserve Interest - Equity	207.76	960.51
Reserve Funding - Other	0.00	41,500.00
<b>Total Reserve Funding</b>	<b>207.76</b>	<b>42,460.51</b>
<b>Administrative</b>		
Credit Card Processing Fee	0.00	0.00
Annual Report Filing Fee	0.00	61.25
Bank Service Charges	0.00	40.00
Division Filing Fees	0.00	1,520.00
Miscellaneous	1,435.24	1,462.13
Office Expense		
Computers	0.00	315.00
Internet	306.80	920.40
Postage	0.00	290.10
Supplies	175.47	896.38
Telephone	966.92	2,947.86
Office Expense - Other	0.00	99.99
<b>Total Office Expense</b>	<b>1,449.19</b>	<b>5,469.73</b>
<b>Professional Fees</b>		
Accounting	545.00	5,495.00
Legal Fees		
Association	0.00	74.00
<b>Total Legal Fees</b>	<b>0.00</b>	<b>74.00</b>
<b>Total Professional Fees</b>	<b>545.00</b>	<b>5,569.00</b>
<b>Total Administrative</b>	<b>3,429.43</b>	<b>14,122.11</b>
<b>Bad Debt</b>	<b>1,250.00</b>	<b>1,457.57</b>
<b>Common Areas</b>		
Fire Alarm		
Maintenance & Repairs	298.53	629.72
<b>Total Fire Alarm</b>	<b>298.53</b>	<b>629.72</b>
Fire Sprinkler		
Quarterly Inspections	950.00	950.00
Maintenance	363.84	3,217.60
<b>Total Fire Sprinkler</b>	<b>1,313.84</b>	<b>4,167.60</b>
Fitness Room	0.00	239.57
Gate		
Maintenance & Repair	559.08	3,392.83
<b>Total Gate</b>	<b>559.08</b>	<b>3,392.83</b>

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	Mar 20	Jan - Mar 20
Janitorial Supplies	152.59	152.59
Lake & Preserve	659.00	2,181.37
Landscaping		
Contract	6,345.00	19,035.00
Irrigation	309.96	850.77
Labor	3,410.00	4,785.00
Miscellaneous	0.00	630.00
Mulch	624.00	741.00
Plant Replacement/Removal	10,723.68	25,870.60
Sod	2,709.00	2,803.50
Tree Replacement/Removal	625.00	1,825.00
<b>Total Landscaping</b>	<b>24,746.64</b>	<b>56,540.87</b>
Lift Station	110.00	330.00
Maintenance & Repairs	7,761.84	19,113.06
Pest Control		
Contract	489.00	1,218.00
Other treatments	1,702.08	2,180.06
<b>Total Pest Control</b>	<b>2,191.08</b>	<b>3,398.06</b>
Pool & Spa		
Renovation	-4,387.94	-34,752.97
Contract	740.00	1,480.00
Maintenance & Repair	0.00	3,543.45
<b>Total Pool &amp; Spa</b>	<b>-3,647.94</b>	<b>-29,729.52</b>
Roofs & Soffits	-9,196.00	14,003.00
Security		
Contract	7,126.20	19,133.42
Parking	0.00	485.00
<b>Total Security</b>	<b>7,126.20</b>	<b>19,618.42</b>
Utilities		
Electric	2,667.75	8,386.79
Gas	1,465.68	5,755.64
Trash	7,265.61	21,547.67
Water/Sewer	16,335.77	48,761.66
<b>Total Utilities</b>	<b>27,734.81</b>	<b>84,451.76</b>
<b>Total Common Areas</b>	<b>59,809.67</b>	<b>178,489.33</b>
Insurance		
Employee	1,597.32	4,791.96
Property & General Liability	6,750.54	16,146.35
<b>Total Insurance</b>	<b>8,347.86</b>	<b>20,938.31</b>
Salaries		
Employee	8,303.38	24,734.61
Fees	106.38	464.03
Taxes	2,870.44	8,734.96
<b>Total Salaries</b>	<b>11,280.20</b>	<b>33,933.60</b>
Sales Tax	862.88	2,021.96
Other Expenses	0.00	25.00
<b>Total Expense</b>	<b>85,212.80</b>	<b>293,525.71</b>
<b>Net Income</b>	<b>-84,179.68</b>	<b>75,425.14</b>