

**Enclave at Naples Condominium Association, Inc.**  
**Profit & Loss YTD Comparison**

November 2020

Accrual Basis

	Nov 20	Jan - Nov 20
<b>Income</b>		
Reserves	0.00	165,629.21
Transponder	230.00	4,540.00
Association Dues	0.00	1,287,928.41
Finance Charges/Late Fees	0.00	6,152.24
Hang Tags	0.00	425.00
Interest Income	5.55	1,085.17
Key fobs	150.00	2,175.00
Locks & Keys	25.00	300.00
NSF Fees	0.00	50.00
Other Income	0.00	9,415.19
<b>Total Income</b>	<b>410.55</b>	<b>1,477,700.22</b>
<b>Gross Profit</b>	<b>410.55</b>	<b>1,477,700.22</b>
<b>Expense</b>		
Bank Service Charges	0.00	89.32
Reserve Funding		
Exp Reserve Interest - Equity	3.94	1,072.86
Reserve Funding - Other	0.00	166,000.00
<b>Total Reserve Funding</b>	<b>3.94</b>	<b>167,072.86</b>
<b>Administrative</b>		
Credit Card Processing Fee	0.00	0.00
Annual Report Filing Fee	0.00	61.25
Bank Service Charges	0.00	40.00
Division Filing Fees	0.00	1,520.00
Licenses & Permits	0.00	875.00
Miscellaneous	0.00	553.54
Office Expense		
Computers	0.00	683.99
Internet	306.47	3,372.51
Postage	2,225.29	5,113.22
Supplies	317.43	3,887.29
Telephone	1,088.38	10,578.12
Office Expense - Other	0.00	424.20
<b>Total Office Expense</b>	<b>3,937.57</b>	<b>24,059.33</b>
<b>Professional Fees</b>		
Accounting	350.00	15,565.00
Legal Fees		
Association	111.00	925.00
<b>Total Legal Fees</b>	<b>111.00</b>	<b>925.00</b>
<b>Total Professional Fees</b>	<b>461.00</b>	<b>16,490.00</b>
<b>Uniforms</b>	<b>0.00</b>	<b>267.78</b>
<b>Total Administrative</b>	<b>4,398.57</b>	<b>43,866.90</b>
<b>Bad Debt</b>	<b>0.00</b>	<b>3,957.57</b>
<b>Common Areas</b>		
Billiards Room	0.00	191.27
Fire Alarm		
Inspections	0.00	1,900.00
Monitoring	0.00	13,417.80
Maintenance & Repairs	0.00	16,378.73
<b>Total Fire Alarm</b>	<b>0.00</b>	<b>31,696.53</b>

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<b>Fire Sprinkler</b>		
Annual Inspection	0.00	1,900.00
Quarterly Inspections	0.00	3,038.00
Maintenance	0.00	3,464.60
<b>Total Fire Sprinkler</b>	0.00	8,402.60
<b>Fitness Room</b>	0.00	239.57
<b>Gate</b>		
Maintenance & Repair	0.00	6,658.23
<b>Total Gate</b>	0.00	6,658.23
<b>Janitorial Supplies</b>	469.10	1,340.01
<b>Lake &amp; Preserve</b>	659.00	12,026.93
<b>Landscaping</b>		
Contract	6,345.00	69,795.00
Irrigation	2,853.78	13,066.85
Labor	0.00	6,985.00
Miscellaneous	0.00	9,239.07
Mulch	0.00	22,055.48
Plant Replacement/Removal	0.00	42,062.92
Sod	0.00	4,966.50
Stump Grinding	0.00	100.00
Tree Replacement/Removal	0.00	11,066.34
Tree Trimming	2,025.00	12,308.00
<b>Total Landscaping</b>	11,223.78	191,645.16
<b>Lift Station</b>	110.00	13,562.78
<b>Maintenance &amp; Repairs</b>	11,583.49	79,394.74
<b>Pest Control</b>		
Contract	489.00	4,890.00
Other treatments	355.00	6,785.06
<b>Total Pest Control</b>	844.00	11,675.06
<b>Plumbing</b>	410.00	1,241.00
<b>Pool &amp; Spa</b>		
Renovation	0.00	-35,492.97
Contract	740.00	7,400.00
Maintenance & Repair	0.00	6,513.41
<b>Total Pool &amp; Spa</b>	740.00	-21,579.56
<b>Roadways &amp; Sidewalks</b>	0.00	15,855.10
<b>Roofs, Soffits &amp; Gutters</b>	0.00	17,003.00
<b>Security</b>		
Fire Watch	0.00	748.25
Contract	7,193.09	70,090.53
Parking	0.00	485.00
Towing Reimbursement	0.00	290.00
<b>Total Security</b>	7,193.09	71,613.78
<b>Utilities</b>		
Electric	2,764.66	29,966.71
Gas	1,706.10	7,994.18
Trash	7,227.13	80,077.59
Water/Sewer	17,088.33	177,743.88
<b>Total Utilities</b>	28,786.22	295,782.36
<b>Total Common Areas</b>	62,018.68	736,748.56

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<b>Insurance</b>		
Employee	1,782.17	18,368.36
Crime	0.00	81.00
Property & General Liability	41,328.08	171,929.59
<b>Total Insurance</b>	43,110.25	190,378.95
<b>Reconciliation Discrepancies</b>	0.00	-50.00
<b>Salaries</b>		
Employee	7,993.47	97,450.62
Fees	112.38	1,392.26
Taxes	2,659.09	32,532.94
<b>Total Salaries</b>	10,764.94	131,375.82
<b>Sales Tax</b>	0.00	4,507.56
<b>Total Expense</b>	120,296.38	1,277,947.54
<b>Net Income</b>	<b>-119,885.83</b>	<b>199,752.68</b>