

**Enclave at Naples Condominium Association, Inc.**  
**Profit & Loss YTD Comparison**

Accrual Basis

January 2020

	Jan 20	Jan 20
<b>Income</b>		
Reserves	41,272.84	41,272.84
Transponder	870.00	870.00
Association Dues	321,925.55	321,925.55
Finance Charges/Late Fees	2,110.65	2,110.65
Hang Tags	25.00	25.00
Interest Income	390.14	390.14
Key fobs	175.00	175.00
Locks & Keys	25.00	25.00
<b>Total Income</b>	<b>366,794.18</b>	<b>366,794.18</b>
<b>Gross Profit</b>	<b>366,794.18</b>	<b>366,794.18</b>
<b>Expense</b>		
Bank Service Charges	16.97	16.97
Reserve Funding		
Exp Reserve Interest - Equity	390.22	390.22
Reserve Funding - Other	41,500.00	41,500.00
<b>Total Reserve Funding</b>	<b>41,890.22</b>	<b>41,890.22</b>
<b>Administrative</b>		
Credit Card Processing Fee	0.00	0.00
Annual Report Filing Fee	61.25	61.25
Division Filing Fees	1,520.00	1,520.00
Office Expense		
Internet	306.80	306.80
Postage	220.20	220.20
Supplies	496.34	496.34
Telephone	954.32	954.32
<b>Total Office Expense</b>	<b>1,977.66</b>	<b>1,977.66</b>
<b>Professional Fees</b>		
Accounting	4,600.00	4,600.00
<b>Total Professional Fees</b>	<b>4,600.00</b>	<b>4,600.00</b>
<b>Total Administrative</b>	<b>8,158.91</b>	<b>8,158.91</b>
<b>Bad Debt</b>	<b>7.57</b>	<b>7.57</b>
<b>Common Areas</b>		
Fitness Room	239.57	239.57
Lake & Preserve	659.00	659.00
Landscaping		
Contract	6,345.00	6,345.00
Irrigation	103.15	103.15
Labor	1,375.00	1,375.00
Miscellaneous	630.00	630.00
Mulch	117.00	117.00
Plant Replacement/Removal	15,146.92	15,146.92
Sod	94.50	94.50
Tree Replacement/Removal	1,200.00	1,200.00
<b>Total Landscaping</b>	<b>25,011.57</b>	<b>25,011.57</b>
Lift Station	110.00	110.00
Maintenance & Repairs	4,461.34	4,461.34
<b>Pest Control</b>		
Contract	240.00	240.00
Other treatments	105.00	105.00
<b>Total Pest Control</b>	<b>345.00</b>	<b>345.00</b>

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	Jan 20	Jan 20
<b>Pool &amp; Spa</b>		
Renovation	-29,615.03	-29,615.03
Maintenance & Repair	1,580.23	1,580.23
<b>Total Pool &amp; Spa</b>	-28,034.80	-28,034.80
<b>Roofs &amp; Soffits</b>	14,003.00	14,003.00
<b>Security</b>		
Contract	5,821.29	5,821.29
<b>Total Security</b>	5,821.29	5,821.29
<b>Utilities</b>		
Electric	2,742.80	2,742.80
Gas	2,334.71	2,334.71
Trash	7,141.03	7,141.03
Water/Sewer	14,081.57	14,081.57
<b>Total Utilities</b>	26,300.11	26,300.11
<b>Total Common Areas</b>	48,916.08	48,916.08
<b>Insurance</b>		
Employee	1,597.32	1,597.32
Property & General Liability	4,060.91	4,060.91
<b>Total Insurance</b>	5,658.23	5,658.23
<b>Salaries</b>		
Employee	8,224.26	8,224.26
Fees	251.27	251.27
Taxes	2,955.19	2,955.19
<b>Total Salaries</b>	11,430.72	11,430.72
<b>Sales Tax</b>	1,159.08	1,159.08
<b>Other Expenses</b>	25.00	25.00
<b>Total Expense</b>	117,262.78	117,262.78
<b>Net Income</b>	<b>249,531.40</b>	<b>249,531.40</b>